



**ENTERPRISES
SHIPPING &
TRADING S.A.**

**SPECIAL POINTS
OF INTEREST:**

- 2nd Shipping Conference Athens 28/10/11 "Shipping Today and Tomorrow"
- AMVER Awards 13 October 2011

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EST Newsletter

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WEDNESDAY, 2 NOVEMBER 2011

2nd Shipping Conference in Athens on 28 Sept 2011: "Shipping Today and Tomorrow"



Mr. G. Sarris at the 2nd Shipping Conference

Mr. George Sarris, President of ESTSA, presented as key speaker the constraints of shipmanagement on the 2nd Shipping Conference held in Greece. The audience consisted of decision makers from the shipping industry consisting of ship managers, statesmen (politicians), financiers, classification societies, accounting firms, security professionals, universities etc. Some of the topics discussed on the panel were the global financial crisis, the piracy off the coast of Somalia, quality services, crew capability and future environmental challenges. Questions and answers generated high interest and provided a lot of information to the audience.

Enterprises Shipping and Trading S.A. worked with the organizers for eight months in order to put together this event. The scope of the convention was to inform the business

world and especially companies operating within the Greek and international shipping market about the current and future challenges of the shipping industry.

Moreover, Mr. Alex Tzortzopoulos, EST's QHSE Manager was a panel coordinator in "Shipmanagement: New

[Continued in page 2](#)

EST Congratulated by USCG for its Support



On October 13th 2011, a dinner was held at the Intercontinental Hotel for the occasion of the AMVER Awards, hosted by the U.S. Coast Guard and the International Propeller Club. During the awards

ceremony, Enterprises Shipping & Trading S.A. was once more congratulated by the USCG for its invaluable support, as vessels of the fleet have been joining those from hundreds of nations in providing a worldwide safety network to assist search and rescue coordinators in responding to emergencies at sea.

The Company's efforts to urge all vessels to participate are continuous by means of General Info Messages, as well as direct input to the Masters upon their familiarization visits to the EST premises. During 2010, 63 vessels were awarded for their voluntary participation in AMVER, while in 2009, 59 ves-

[Continued in page 3](#)

Bridge Team Management: Train the Trainer Course

A five day training seminar was conducted at our premises on 3rd upto 7th of October so as to train the office employees as well as the Trainers at our Manning Agencies (TsMA) on the Bridge Team Simulators that recently ESTSA has purchased by "Transas Marine".

Bridge Team Management course will be soon incorporated to the training program at the Manning Agencies so that ESTSA Masters and Senior Deck Officers will participate and gain further knowledge on the effective bridge teamwork, and develop skills and experience under different emergency situations.

The "train the trainers" course on Bridge Simulators was conducted by Mr. Skempes, Transas Marine Trainer. The plan of this training seminar was to ensure that the TsMA trainers will sufficiently teach seafarers at the Manning agencies.

This is an additional step of the company aiming at the enhancement of a safety culture on board ESTSA vessels.



Left photo from left to right: Capt. C. Chountas (EST), P. Raditsas (EST), V. Tozakidis (EST), A. Skempes (Transas Trainer), N. Stouraitis (EST), Capt. L. Daskalou (EST), N. Pantazis (EST), S. Boev. (TsMA), K. Morozov (QSE Officer at Starline), I. Kovshov (TsMA)



Continued from page 1: "2nd Shipping Conference: Shipping Today and Tomorrow"

trends in ship inspections-More Safety, Environment, Quality or Security?"

The participants highlighted matters related to the quality, safety, environment and security pointing out the national and international requirements while quality had a prominent, if not imperative role with Rightship's Mr. David Peel. Rightship is an international vetting company which assesses the performance of dry cargo ships through onboard inspections/audits and QHSE performance such as Port State Control Inspections among other. As a result it allocates a rating for each ship which assists charterers to charter or not that ship.

Mr. Tom Wiker Director of Compliance of Gallagher Marine Services' a QI firm (Qualified

Individual) provided the audience with valuable information regarding the new and future trends in USCG's. A QI firm is a company in the USA where in case of pollution it coordinates all activities and communications for mitigating (limiting) the impact of the pollution with the local authorities. More information on QIs can be found in OPA 90 regulation.

Addressing the two-day Conference, Piraeus Port Authority (OLP) CEO, George Anomeritis stressed that the Greek economy should be based on the triptych shipping-tourism-culture to overcome the current crisis. He referred to the importance of the seaport economy and to the privileged geographic position of the port of Piraeus in the eastern Mediterranean.

As mentioned, this was the second shipping conference held in Athens and one only hopes that the effort will continue (every two years) bearing in mind of the beneficial impact and contribution that shipping and seafarers have to world's society.



Mr. A. Tzortzopoulos at the 2nd Shipping Conference



The crew can make the difference on board

It is well known to all of us how difficult seamen's life is, especially nowadays where new striker regulations are coming into force and numerous inspections at ports are carried-out, thus imposing extra stress on our seafarers.

However, for every single seaman the vessel is considered to be his second home and no matter how anxious he may be in anticipating the day he will return back to his family, when actually disembarking he feels emotionally overwhelmed leaving back his colleagues and

vessel. This is because he has put in 100% of his best effort. The below photos are taken from a vessel of our fleet built in 1992 and are proof that no matter what the age of the vessel is the crew's quality and spirit is what gives life to a vessel.

We would like to thank Captain Piotr Roziewski for providing us these photos.

Before..... and after!!



Before..... and after!!



Continued from page 1: "AMVER Awards 13 October 2011"

sels were awarded.

The AMVER Awards Program was inaugurated in 1971 to recognize those vessels which regularly participate in the AMVER system. Extremely favourable response from the merchant shipping industry around the world to the idea of annual AMVER awards has



Mr. V. Georgakopoulos receiving the AMVER Awards

ensured the *continuance of the program.*

AMVER (Automated Mutual Assistance Vessel Rescue), sponsored by the United States Coast Guard, is a unique, computer-based, and voluntary global ship reporting system used worldwide by search and rescue authorities to arrange for assistance to persons in distress at sea. *With AMVER, rescue coordinators can identify participating ships in the area of distress and divert the best-suited ship or ships to respond.*

AMVER's mission is to quickly provide search and rescue authori-

ties, on demand, accurate information on the positions and characteristics of vessels near a reported distress signal.



Captain T. Triantafyllidis receiving the AMVER Awards

Eligibility Requirements:

Those vessels with at least 128 days on the AMVER plot in a calendar year are eligible for an award.

Vessels that have continuous participation in AMVER before and after a shipyard and/or lay up period not exceeding two years may receive credit for these periods for the purpose of satisfying requirements for consecutive multiple year awards, if the owner or master submits a request to the AMVER Maritime Relations Office in New York within sixty days of the inactive period.

We all take pride in the voluntary commitment of our Officers and Crew to the safety of life at sea!

A Master's story: Fire Training Manual (FTM)

The purpose of the Fire Training Manual is to provide all members of the crew with instruction and information about general fire safety practice and precautions; general instructions of fire fighting procedures; the meaning of the ship's alarms; the operation and use of fire-fighting systems and equipment; the operation and use of fire-doors and dampers and information concerning escape systems and appliances provided in the vessel.

Crew should be familiarized with all FFE as soon as possible. This is one of the first lessons of safety which can save lives.

Herebelow, please find Master's personal "story" on the purpose of Fire Training Manual aiming at the enhancement of safety on board.

"Reading Section F "Ship's Specific Details" of the "Fire Training Manual", it was noted a large deviation between the equipment initially described in this section and the actual ones (quantity, purpose, location and proper identification/storage).

In general, Section F of the "Fire Training Manual" is used for training purposes and is considered as an essential booklet to upgrade crew's knowledge and familiarize them on the ship's safety equipment placed in various location on board.

Especially nowadays, as the inspectors and particularly PSC inspectors focus on so as to verify crew's ability and knowledge to use equipment and to react in case of danger. Failing in this examination may lead to serious consequences and/or more detailed inspection.

With the aim to overcome unpleasant situations with the inspectors, Section F has been improved - amended and enriched with number of photos with a short description underneath so as to become more user friendly to the crew assisting them to get familiarized easier and faster with FFE and ship's specific details."

As previously mentioned, the sooner the crew familiarize themselves with FFE the better and easier it would be not only to keep satisfied all third parties during inspections but also and most importantly they will be capable of saving lives and this should be our primary goal.

You can see a sample of ship's FTM herebelow.

We would like to thank Captain Piosik for his contribution to this feedback and hope that we will receive similar feedbacks from others in the near future.



Identification and location of various fire sensors in the E/R between frames, pipes and cables



Identification of Fire Doors Class Type



Paint Locker Fixed Fire Extinguisher system



Global News

TURKEY earthquake October 2011, a destructive disaster



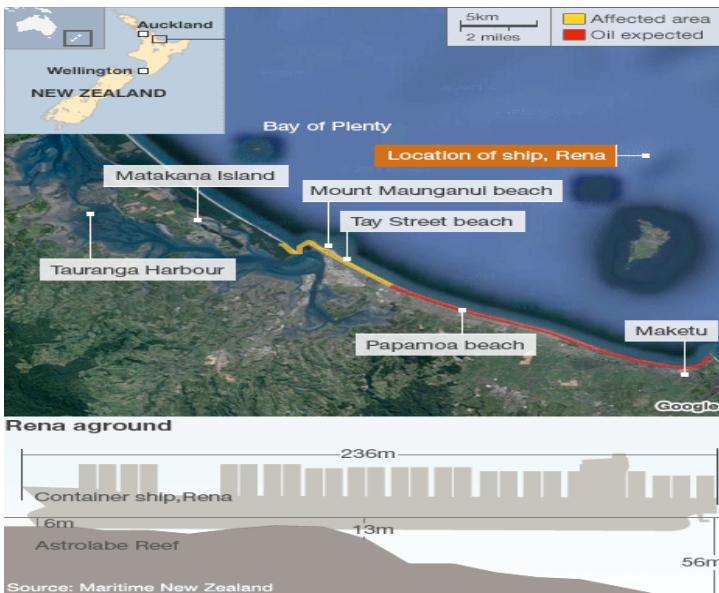
A powerful magnitude 7.2 earthquake shook southeast Turkey on Sunday, Oct. 23, 2011. It occurred at about 16 km (9 miles) NNE of Van, Turkey at 1:41 p.m. local time. The quake triggered the collapse of dozens of buildings across the region.

The U.S. Geological Survey reported that the quake occurred at a shallow depth of 20 km (12.4 miles), causing heavy shaking that resulted to heavy damage to structures.

According to reports, hundreds of people are still missing and more than a thousand others were injured. The quake which struck for around 25 seconds killed at least 264 people. The death toll is likely to rise as rescuers continue to search for people buried under the rubble.

Oil spill disaster New Zealand's worst in decades'

An oil spill from a stranded cargo ship off New Zealand is the country's worst environmental disaster in decades, the government says.



Officials say 350 tonnes of oil may have leaked from the 775ft (236m) Rena, which ran aground on the Astrolabe Reef off the port of Tauranga on Wednesday.

Bad weather has halted work to pump oil off the ship. Environment Minister Nick Smith said the situation was going to get "significantly worse" in coming days. Salvage workers abandoned the crippled ship stranded on New Zealand's reef for nearly one month on Monday 31st October after a severe weather warning renewed fears that it could break up and sink.

Steve Jobs Dies: Apple Chief Made Early Personal Computer, Created iPad, iPod, iPhone

Steve Jobs, the mastermind behind Apple's iPhone, iPad, iPod, iMac and iTunes, has died, Apple said. Jobs was 56.

"Steve's brilliance, passion and energy were the source of countless innovations that enrich and improve all of our lives," read a statement by Apple's board of directors.



Jobs co-founded Apple Computer in 1976 and, with his childhood friend Steve Wozniak, marketed what was considered the world's first

successful personal computer, the Apple II.

Industry watchers called Jobs a master innovator -- perhaps on a par with Thomas Edison -- changing the worlds of computing, recorded music and communications.

Welcome to a very full world, Danica: Is the World Ready for 7 Billion People?

Tiny and innocent, little Danica May Camacho peers out at the world just moments after her birth at a hospital in the Manila, Philippines. However, Danica's birth is not only significant to mother Camille and father Florante. She is one of the world's symbolic seven billionth occupants.

The UN has declared October 31 as Seven Billion day - the date when the globe's population is estimated to reach seven billion.

Current UN chief Ban Ki-moon said "the seven billionth baby will be entering a "world of contradiction", especially if the child is born on the wrong side of the poverty line. Plenty of food, but still a billion people going to bed hungry every night. Many people enjoy luxurious lifestyles, but still many people are impoverished."

Quality Quotes

"You cannot help men permanently by doing for them what they could and should do for themselves."

"I am not bound to win, but I am bound to be true. I am not bound to succeed, but I am bound to live by the light that I have. I must stand with anybody that stands right, and stand with him while he is right, and part with him when he goes wrong."

"Most folks are about as happy as they make their minds up to be."

"My great concern is not whether you have failed, but whether you are content with your failure."

"If I had eight hours to chop down a tree, I'd spend six hours sharpening my ax"



Abraham Lincoln
16th President of USA responsible for the abolition of slavery

Biography:

Often known as "Honest Abe," or "the Great Emancipator," Abraham Lincoln was the 16th President of the United States. Embroiled in a Civil War for much of his presidency, Lincoln was opposed to the expansion of slavery. During his administration he also broadly expanded the powers of the presidency, going so far as to personally direct the war effort and forcing the eventual surrender of the Confederacy. His leadership abilities and his political skills have had a lasting impact on U.S. politics and the presidency itself.



WORD SEARCH

Find the hidden word!

1. The number of ESTSA vessels awarded by AMVER on 13 October 2011.
2. The city's name where the 2nd Shipping Conference was held at.
3. The Bridge Team Simulators manufacturer's name.
4. The manual's name that contains instruction and information about fire safety practice and precautions.
5. "Managing Shipping Company and or Vessel: What are the?"
The topic of Mr. G. Sarris' panel during the 2nd shipping conference.

G W E H S G E S F X E O H P Z N O J N J
R I P P Z G P O U W Z U U B F H N Q H R
C G N I C Q T S J R T N P G I F A H E T
V X A S W B V U L J W B L J R Z T P C H
N B K I S K I J N S Q V N M E M H O I J
L C V X E C C D G S V L C F T O E K W X
L N H T Y B Q H G Y Y F I R A N O O O
M R E Y U X N G A Z O K H D A K S G C G
X H P T T S G G F Z X N D J I W U E H X
A I H H P O U I N Y U W N N W H G A E
K F W R M F C P N I V D Z V I W J U L H
X T X E L T Z K L X Z U D B N L S I L F
S O H E O R J V H X E R R A G E B R E Y
K X A F Z A S T V X K E W Y M L V B N M
E O O S V N E V W J C F I W A C E D G W
G K J P A S K U I Y V R I O N W V E E O
D R B N H A K J L G Q A R N U K X R S T
G F Q P X S U C J H Z U J H A J Q W L Y
L B T R W I J N R A P R H T L R O A H W
A B P H M L G O U Y O Y G E D F T L K H

LETTER TILES

Unscramble the tiles to reveal a message!

What BWMP stands for?

G E M P L A N A E N T A N R M L A S A T E
B A L T W

--	--	--	--	--	--	--	--	--

Solutions on next issue

Solution from issue 56

LETTER TILES: VESSEL'S GENERAL PERMIT: Vessel General Permit (VGP) is a system of environmental regulation designed to reduce pollution by vessels visiting US ports or operating in US waters. Vessels operating within USA waters shall comply with the requirements of the VGP manual according to which 26 types of pollutant discharges have been identified and special measures and best Management Practices have to be taken by the company/ vessels to minimize and control the environmental impact of those discharges. The fleet maintains on board VGP manuals with Best Management Practices that are being implemented by all vessels either they proceed to a US port or not.

WORD SEARCH

I V F R G F K I A K A H Y
Q T A U R U S U G M E C S
D S Q K Z Y T S R X M B F
M N M G L O R I U S I O F
G K V I F I F T Y S I X N
Y U O Y T H V A E G B G M
G V L B S Y J E T Q I O V
I G F U K U S H I M A L F
C T W E N T Y S I X G D J
P S H E C S W H S X P B W
D P J L G I K F M Q H E O
H U U W W Z L I I Y B E
O U J H G L U G G A V Q J
M U W X W X A U I P D A K
C E R Z U P V P R C U Y R



EST S.A. Fleet Position List

Ship Name	Port	ETA	ETD	Ship Name	Port	ETA	ETD
1 African Jaguar	Santos	Presently	Ords-24/11/2011	44 Energy Progress	Vitino	05/11/2011	07/11/2011
2 African Lion	Saldanha Bay	02/11/2011	04/11/2011	45 Energy Protector	Tramandai	04/11/2011	06/11/2011
3 African Oryx	Oran	06/11/2011	14/11/2011	46 Energy Puma	Conchan	Presently	03/11/2011
4 African Puma	Zhangjiangang	Presently	Orders	47 Energy Ranger	Suez	Presently	02/11/2011
5 African Wildcat	Montreal	13/11/2011	19/11/2011	48 Energy Skier	Pennington	15/11/2011	Orders
6 African Zebra	Dalian	Presently	07/11/2011	49 Energy Sprinter	Mindelo	04/11/2011	04/11/2011
7 Antwerp Max	Guangzhou	Presently	12/11/2011	50 Eternus	Ritchards Bay	07/11/2011	10/11/2011
8 Assos Striker	Callao	Presently	03/11/2011	51 Force Ranger	Baltimore	14/11/2011	27/11/2011
9 Bay Ranger	Villa Do Conde	Presently	13/11/2011	52 Furious	Puerto Drumond	Presently	11/11/2011
10 Bergen Max	Tuzla	Presently	05/11/2011	53 Generous	Singapore	01/12/2011	02/12/2011
11 Bet Commander	Singapore	18/11/2011	18/11/2011	54 Genius	Singapore	03/11/2011	03/11/2011
12 Bet Fighter	Ponta Da Madeira	Presently	13/11/2011	55 Ghent Max	Guangzhou	Presently	02/12/2011
13 Bet Intruder	Alexandria	Presently	10/11/2011	56 Glorius	Singapore	15/11/2011	15/11/2011
14 Bet Prince	Wusong	Presently	06/11/2011	57 Good Hope Max	Rotterdam	12/11/2011	16/11/2011
15 Bet Scouter	Tubarao	Presently	10/11/2011	58 Hamburg Max	Zhousan	25/11/2011	28/11/2011
16 Braverus	Singapore	08/11/2011	08/11/2011	59 Happy Dolphin	Venice	Presently	Idle / Orders
17 Bremen Max	Fujairah	Presently	07/11/2011	60 Heroic Striker	Port Harcourt	Presently	02/11/2011
18 Brugge Max	Kamsar	Presently	09/11/2011	61 Iron Baron	Flushing	02/11/2011	06/11/2011
19 Channel Ranger	Bilbao	13/11/2011	16/11/2011	62 Iron King	Singapore	06/11/2011	06/11/2011
20 Choulex	Rizhao	10/11/2011	12/11/2011	63 Iron Queen	Ritchards Bay	15/11/2011	Orders
21 Citius	Dampier	Presently	04/11/2011	64 Island Ranger	Gibraltar	18/11/2011	18/11/2011
22 Colossus	Qingdao	06/11/2011	09/11/2011	65 Imperius	Majishan	Presently	04/11/2011
23 Constantia	Xiamen	12/11/2011	17/11/2011	66 Louis Pasteur	Guangzhou	06/11/2011	Idle / Orders
24 Davakis G	Santos	Presently	02/11/2011	67 Magic Striker	New Orleans	04/11/2011	10/11/2011
25 Delos Ranger	Puerto Ordaz	Presently	05/11/2011	68 Maximus	Singapore	19/11/2011	19/11/2011
26 Delphi Ranger	Villa Do Conde	Presently	02/11/2011	69 Miden Max	Tuzla	Presently	09/11/2011
27 Delta Ranger	Oran	Presently	05/11/2011	70 Mystic Striker	Gibraltar	05/11/2011	05/11/2011
28 Divinus	Qingdao	Presently	03/11/2011	71 Newcastle Max	Longhou	Presently	02/11/2011
29 Dynamic Striker	Luanda	Presently	02/11/2011	72 Ntabeni	Ritchards Bay	11/11/2011	15/11/2011
30 Elbe Max	Sepetiba	Presently	07/11/2011	73 Olympius	Las Palmas	23/11/2011	23/11/2011
31 Energy Centaur	Kuwait	Presently	04/11/2011	74 Ostende Max	Singapore	Presently	02/11/2011
32 Energy Centurion	Mizushima	Presently	04/11/2011	75 Paramount Hamilton	Houston	Presently	02/11/2011
33 Energy Century	Houston	Presently	04/11/2011	76 Paramount Hatteras	La Coruna	06/11/2011	08/11/2011
34 Energy Challenger	Freeport	03/11/2011	Orders	77 Paramount Hydra	Singapore	04/11/2011	06/11/2011
35 Energy Champion	St. Rose (Nolas)	13/11/2011	Orders	78 Pierre Doux	Guangzhou	06/11/2011	Idle / Orders
36 Energy Chancellor	Kronstadt	Presently	05/11/2011	79 Power Ranger	Canakkale	03/11/2011	03/11/2011
37 Energy Commander	C.Finisterre	07/11/2011	Orders	80 SA Altius	Itaguai	03/11/2011	10/11/2011
38 Energy Conqueror	Klaipeda	04/11/2011	06/11/2011	81 SA Fortius	Xingang	12/11/2011	14/11/2011
39 Energy Panther	Hamburg	06/11/2011	08/11/2011	82 Spartacus	Qingdao	28/11/2011	30/11/2011
40 Energy Patriot	Chiba	Presently	09/11/2011	83 Storm Ranger	Saint Petersburg	Presently	02/11/2011
41 Energy Pioneer	Amsterdam	12/11/2011	Orders	84 Taurus	Port Walcott	Presently	05/11/2011
42 Energy Power	Amsterdam	03/11/2011	Orders	85 Victorious	Rizhao	03/11/2011	05/11/2011
43 Energy Pride	Houston	02/11/2011	06/11/2011	86 Virtuous Striker	Trinidad	10/11/2011	Orders



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